

# FOODSERVICE PRODUCTS

Bringing InspirAsian to your Menu



**kikkoman**<sup>®</sup> 

## ASIAN MADE EASY

Foodservice is embracing Asian flavors like never before, with fresh takes on Japanese, Korean, Southeast Asian, Chinese and Indian cuisines turning up everywhere from fast-casual and food trucks to fine dining.

Want to ride the Asian flavor wave? Kikkoman, the world's leading source for Asian sauces and seasonings, is here to help.

You know us for our famous Soy and Teriyaki Sauces. But did you know we also offer an extensive line of ready-to-use foodservice sauces and ingredients?

These versatile, high-performance products were designed with your needs in mind. They'll help you save labor, ensure consistency and create the kind of profitable, craveable Asian Cool foods your guests are looking for. We're constantly expanding our line with on-trend product options, from gluten- and preservative-free to low-sodium, non-GMO, organic and more.

## COUNT ON KIKKOMAN

Our foodservice sauces, seasonings and coatings are made in the United States in state-of-the-art, HACCP-approved plants. We meet the highest food safety and quality-control standards, so you can count on superior flavor and consistent quality with every order.

# NEW AND COOL FROM KIKKOMAN

**PRESERVATIVE-FREE ORANGE SAUCE** is ready to use right from the bottle as a thick, sweet-savory sauce for orange chicken and other stir-fry dishes.



**SRIRACHA HOT CHILI SAUCE** adds a splash of fiery, tangy flavor—on the table or back-of-house. Made from spicy chilies cured with vinegar and garlic, it's the perfect way to tap into the hottest trend in hot sauce.



**NEW!**

**PRESERVATIVE-FREE POKE SAUCE** makes it easy to create on-trend menu items like poke bowls and salads. Add an authentic sweet-savory-spicy kick to seafood, vegetables and more with this one-step flavor solution.



**THAI STYLE CHILI SAUCE** is pre-thickened for dipping and glazing. Use it anywhere you want that ultra-popular combo of sweet and heat.



**NEW!**

**PRESERVATIVE-FREE NON-GMO TOASTED SESAME OIL** is made from just one ingredient: freshly toasted, non-GMO sesame seeds. Preservative-free and ready to add a distinctive nutty flavor accent to Asian favorites and more.



**PRESERVATIVE-FREE GLUTEN-FREE TAMARI SOY SAUCE** has all the rich, savory taste of our regular soy sauce without the gluten. Use it back-of-house to create Asian and mainstream menu items and on the table to give your guests a gluten-free option they'll love.



**NEW!**

**GLUTEN-FREE PANKO-STYLE COATING** has the crisp, light texture, golden color and crunchy holding power of our regular Panko, without the gluten. These premium coating crumbs are free of wheat, soy, egg and nuts and they're unseasoned for maximum versatility.



**PONZU CITRUS SEASONED DRESSING & SAUCE** is a lightly seasoned soy sauce that's ideal as a condiment, dressing, marinade or ingredient. Choose lemon or lime. Two great flavors, endless ponzu-bilities.



**PRESERVATIVE-FREE LESS SODIUM TERIYAKI GLAZE** is a whole new "better-for-you" way to add Teriyaki to your menu, with 66% less sodium than our regular Teriyaki glaze. Rich, thick and versatile, it's ready to use as a glaze or sauce.



**PRESERVATIVE-FREE LESS SODIUM GLUTEN-FREE TAMARI** has 40% less sodium than regular Kikkoman Soy Sauce. Whether in the kitchen or on the tabletop or condiment bar, it's a great option for health-conscious patrons.



**RICE VINEGAR** is an all-purpose accent for everything from dressings and sauces to pickles and marinades. It's the easy way to wake up flavor.



# THE SOY SAUCE SOURCE

Soy sauce is the essential building block for Asian flavor, and Kikkoman, the world's #1 soy sauce, is your go-to source for soy sauce in all its forms.

After all, we've been brewing soy sauce the traditional way for more than 350 years. Today, we combine cutting-edge technology with that time-honored brewing process in our production facilities in Walworth, Wisconsin and Folsom, California using only North American-grown soybeans and wheat, salt and pure water.

Like fine wines, our soy sauces ferment for several months—a process that gives them their delicate color and complex umami-rich flavor and aroma.

We offer the most extensive selection of soy sauce forms and pack sizes in foodservice. And with options like Less Sodium, Organic, Tamari and Gluten-Free, we have a soy sauce for any type of operation and any need—from back of house to tabletop.

If you're looking to add Asian flavor and umami to your menu, Kikkoman is your soy sauce source.

**One of the world's oldest condiments, soy sauce dates back more than two millennia.**

**2,500 YEARS**

Traditionally brewed soy sauce is fermented and aged for up to six months like a fine wine.

**SEVERAL MONTHS**

**300+ FLAVORS** As a brewed soy sauce, Kikkoman has more than 300 flavor and aroma components.

**TIMELESS** Designed by Kenji Ekuan in 1961, the Kikkoman dispenser bottle is a timeless design icon, so revered it's in the collection of the NY Museum of Modern Art.

**UMAMI** With its serious umami factor, soy sauce has been used to enhance food products from bacon and jerky to chocolate and gingerbread.

**INGREDIENTS** WATER, WHEAT, SOYBEANS, SALT

**EVERYTASTE!** Sweet, Salty, Umami, Sour, Bitter

Soy sauce has the perfect balance of the 5 tastes. No wonder it's a favorite "chef's secret" to enhance the flavor of virtually any dish.

**SOY SAUCE RISING** Soy sauce menu penetration has risen steadily over the last decade.\*

| Year | Penetration |
|------|-------------|
| 2006 | 14.2%       |
| 2011 | 18.0%       |
| 2016 | 20.6%       |

\*Datassentials Menu Trends Database, US Chains & Independents (2017)

## SOY SAUCE PRODUCTS

| Product  | Case Code                | Pack                      | Container   | Product   | Case Code   | Pack  | Container                 |                 |
|--|--------------------------|---------------------------|---|---|---|---|---------------------------|-----------------|
| <b>SOY SAUCE</b><br>• Versatile all-purpose seasoning that adds depth and appeal to all kinds of dishes—Asian and beyond.<br>• Traditionally brewed in the U.S. from North American-grown soybeans and wheat, 100% natural salt and pure water to exacting quality standards using a centuries-old fermentation process.<br>• Rich flavor and appealing amber color complement other ingredients without masking them. | 00150                    | 6 / ½ gallon (6 / 1.89 L) | Plastic Bottles   | <b>PRESERVATIVE-FREE LESS SODIUM GLUTEN-FREE TAMARI SOY SAUCE</b><br>• The rich, complex flavor you expect from Kikkoman Tamari Soy Sauce in a gluten-free and preservative-free version; create better-for-you menu items without sacrificing flavor.<br>• 40% less sodium than regular Kikkoman Gluten-Free Tamari.<br>• Ideal for dips, marinades, stir-fries, dressings and all your gluten-free menu items—Asian and beyond. | 00155   | 6 / ½ gallon (6 / 1.89 L)   | Plastic Bottles           |                 |
|  | 00171                    | 4 / 1 gallon (4 / 3.79 L) | Plastic Bottles   |   |   |   |                           |                 |
|  | 00182                    | 5 gallon (18.9 L)         | Pail  |   |   |   |                           |                 |
|  | 00180                    | 4 gallon (15.1 L)         | Cube Pack   |   |   |   |                           |                 |
|  | 00280                    | 12 / 5 oz. (12 / 148 ml)  | Dispensers  |   |   |   |                           |                 |
|  | 00070                    | 12 / 10 oz. (12 / 296 ml) | Bottles   |   |   |   |                           |                 |
|  | 00085                    | 24 / 10 oz. (24 / 296 ml) | Bottles   |   |   |   |                           |                 |
| 00050  | 12 / 5 oz. (12 / 148 ml) | Bottles                   |   |   |   |   |                           |                 |
| 00065  | 24 / 5 oz. (24 / 148 ml) | Bottles                   | <b>PONZU CITRUS SEASONED DRESSING &amp; SAUCE</b><br>• Light, bright and tangy; perfect as a dipping sauce for sashimi and appetizers, on salads and grilled foods, and as a flavor-boosting "secret ingredient" in recipes of all kinds.<br>• Delicious right from the bottle to save labor, mixing, sourcing and cleanup.<br>• Low in calories, zero fat and only 400mg of sodium per tablespoon. Ideal for lighter, more healthful dressings, sauces and dishes. | 02084   | 6 / ½ gallon (6 / 1.89 L)   | Plastic Bottles   |                           |                 |
| <b>LESS SODIUM SOY SAUCE</b><br>• Clean, delicate flavor; ideal for more subtly seasoned preparations and dishes, such as dressings and sauces.<br>• Salt is extracted after brewing to retain the naturally rich flavor, aroma and visual appeal of regular Kikkoman Soy Sauce.<br>• 37% less sodium than regular Kikkoman Soy Sauce; perfect for today's lighter tastes and health-conscious patrons.                | 00130                    | 6 / ½ gallon (6 / 1.89 L) |   | Plastic Bottles   | <b>LIME PONZU CITRUS SEASONED DRESSING &amp; SAUCE</b><br>• Ideal as a dipping sauce, on salads and grilled foods, and as a flavor-boosting "secret ingredient" in recipes of all kinds—Asian, Latin and everything in between.<br>• Delicious right from the bottle to save labor, mixing, sourcing and cleanup.<br>• Low in calories, zero fat and only 360mg of sodium per tablespoon. Ideal for lighter, more healthful dressings, sauces and dishes. | 02305   | 6 / ½ gallon (6 / 1.89 L) | Plastic Bottles |
|  | 00175                    | 5 gallon (18.9 L)         |   | Pail  |   |   |                           |                 |
|  | 00174                    | 4 gallon (15.1 L)         |   | Cube Pack   |   |   |                           |                 |
|  | 00125                    | 12 / 5 oz. (12 / 148 ml)  |   | Dispensers  |   |   |                           |                 |
|  | 00105                    | 12 / 10 oz. (12 / 296 ml) |   | Bottles   |   |   |                           |                 |
|  | 00101                    | 12 / 5 oz. (12 / 148 ml)  |   | Bottles   |   |   |                           |                 |
|  | 00850                    | 6 / ½ gallon (6 / 1.89 L) | Plastic Bottles   | <b>TAMARI SOY SAUCE</b><br>• Traditionally brewed like Kikkoman Soy Sauce, using soybeans and just a touch of wheat for a lighter, more delicate flavor.<br>• Great as an all-purpose seasoning in sauces, stocks, casseroles and hearty soups, or as a condiment.  |   | <b>PRESERVATIVE-FREE GLUTEN-FREE TAMARI SOY SAUCE</b><br>• Gluten-free and preservative-free.<br>• Traditionally brewed with four simple ingredients: water, soybeans, salt and a touch of sugar.<br>• Savory flavor and umami richness make this sauce a versatile flavor enhancer for all your gluten-free menu items.<br>• Perfect for dipping, marinades, stir-fries and dressings. |                           |                 |






## WOK SEARED COWBOY RIBEYE

Chef Eddie Lam

Featuring Kikkoman Teriyaki Marinade & Sauce, Less Sodium Soy Sauce, Sesame Oil, Oyster Flavored Sauce and Rice Vinegar

### TERIYAKI SAUCE PRODUCTS

| Product   | Case Code | Pack                          | Container       |
|---|-----------|-------------------------------|-----------------|
| <b>TERIYAKI MARINADE &amp; SAUCE</b><br><ul style="list-style-type: none"> <li>Gives foods rich teriyaki flavor you can count on time after time.</li> <li>Made from authentic ingredients for true teriyaki flavor: Kikkoman Soy Sauce, premium wines, vinegar, sugar and Asian seasonings.</li> <li>Complements the flavors of meat, poultry, seafood and vegetables—from Asian-inspired to down-home barbecue.</li> </ul>   | 01042     | 6 / 1/2 gallon (6 / 1.89 L)   | Plastic Bottles |
|   | 01044     | 4 / 1 gallon (4 / 3.79 L)     | Plastic Bottles |
|   | 01095     | 5 gallon (18.9 L)             | Pail            |
| <b>LESS SODIUM TERIYAKI MARINADE &amp; SAUCE</b><br><ul style="list-style-type: none"> <li>Made with the same top-quality ingredients as regular Kikkoman Teriyaki Marinade &amp; Sauce—traditionally brewed Kikkoman Soy Sauce, spices and wine, with a bit of extra seasoning for a more full-bodied and slightly sweeter taste.</li> <li>47% less sodium than regular Kikkoman Teriyaki Marinade &amp; Sauce; only 320mg of sodium per tablespoon.</li> <li>Use straight from the bottle or as a base for culinary inspiration.</li> </ul>  | 01046     | 6 / 1/2 gallon (6 / 1.89 L)   | Plastic Bottles |
| <b>PRESERVATIVE-FREE LESS SODIUM GLUTEN-FREE TERIYAKI MARINADE &amp; SAUCE</b><br><ul style="list-style-type: none"> <li>Contains 50% less sodium than regular Kikkoman Teriyaki Marinade &amp; Sauce, and no MSG.</li> <li>This full-bodied, sweet sauce is ready to use as a marinade, sauce and dressing base and wherever you want to add a splash of Asian flavor.</li> <li>Gluten-free sauce pairs perfectly with meat, seafood, poultry and vegetables.</li> </ul>   | 01045     | 6 / 1/2 gallon (6 / 1.89 L)   | Plastic Bottles |
| <b>TERIYAKI BASTE &amp; GLAZE</b><br><ul style="list-style-type: none"> <li>Pre-thickened and ready to use without mixing, prep time or cleanup.</li> <li>Blended from Kikkoman Soy Sauce, premium wine and Asian seasonings for authentic teriyaki flavor.</li> <li>Perfect for brushing on grilled meats, poultry, seafood or vegetables.</li> <li>Use as a stir-fry sauce or as a dip for chicken nuggets, shrimp and other finger foods.</li> </ul>    | 01150     | 6 / 5 lb. (6 / 2.27 kg)       | Plastic Bottles |
|   | 01180     | 5 gallon (18.9 L)             | Pail            |
| <b>TERIYAKI BASTE &amp; GLAZE WITH HONEY &amp; PINEAPPLE</b><br><ul style="list-style-type: none"> <li>Rich, authentic teriyaki flavor with a sweet-savory twist your customers will love.</li> <li>Blended from Kikkoman Soy Sauce, honey, pineapple concentrate, premium wine and Asian seasonings, it gives everything from teriyaki chicken to burgers and pizza a signature tropical twist.</li> <li>Saves time and labor—pre-thickened and ready to use without mixing, measuring, prep time or cleanup.</li> </ul>                    | 01187     | 6 / 5 lb. 5 oz. (6 / 2.27 kg) | Plastic Bottles |
| <b>TERIYAKI GLAZE</b><br><ul style="list-style-type: none"> <li>The original pre-thickened teriyaki glaze—makes it easy to add authentic teriyaki flavor to your menu.</li> <li>Labor-saving, ready to use without mixing or prepping.</li> <li>Brush it on cooked foods after grilling or baking to give them sizzling teriyaki barbecue flavor and an appetizing, glazed appearance—without the risk of burning.</li> </ul>    | 04910     | 6 / 5 lb. (6 / 2.27 kg)       | Plastic Bottles |

| Product  | Case Code | Pack                          | Container       |
|--|-----------|-------------------------------|-----------------|
| <b>PRESERVATIVE-FREE LESS SODIUM TERIYAKI GLAZE</b><br><ul style="list-style-type: none"> <li>Rich, sweet-savory sauce with 66% less sodium than our regular Teriyaki Glaze, and preservative-free.</li> <li>Use as a stir-fry sauce, dipping sauce, finishing glaze or dressing base.</li> <li>Save time and labor with the ready-to-use sauce that requires little cleanup.</li> </ul>  | 01657     | 6 / 5 lb. 6 oz. (6 / 2.44 kg) | Plastic Bottles |


### ASIAN SAUCES

| Product   | Case Code | Pack                           | Container       |
|---|-----------|--------------------------------|-----------------|
| <b>HOISIN SAUCE</b><br><ul style="list-style-type: none"> <li>Classic Asian cooking sauce and condiment made with Kikkoman Soy Sauce, miso and other premium ingredients.</li> <li>Adds sweet-savory flavor and attractive reddish-brown color to grilled or roasted meat, poultry, seafood and vegetables.</li> <li>Use as a condiment or dipping sauce for Asian-style roasted duck or mu shu pork, wraps, chicken wings and fried appetizers.</li> <li>Versatile—use both back- and front-of-house as a cooking sauce and condiment.</li> </ul>   | 01542     | 4 / 5 lb. 6 oz. (4 / 2.27 kg)  | Plastic Bottles |
| <b>KATSU SAUCE</b><br><ul style="list-style-type: none"> <li>A rich, thick all-purpose table sauce and condiment with a deep, savory flavor and a hint of tart apple sweetness.</li> <li>Use as a tabletop sauce, steak sauce or tabletop condiment, or as an ingredient in cooking.</li> <li>Delicious right from the bottle to save labor, mixing and cleanup.</li> <li>Low in calories; zero fat. Ideal for lighter, more healthful sauces and menu items.</li> </ul>   | 02154     | 6 / 4 lb. 11 oz. (6 / 2.27 kg) | Plastic Bottles |
| <b>ORANGE SAUCE</b><br><ul style="list-style-type: none"> <li>This sweet, tangy, umami-rich sauce is pre-thickened so you can toss it with cooked ingredients or brush it onto grilled, broiled or baked foods for a rich, mouthwatering sweet-savory orange flavor.</li> <li>Adds authentic Asian flavor to your menu with labor-saving convenience, consistency and surefire crave appeal.</li> </ul>    | 01576     | 4 / 5 lb. 5 oz. (4 / 2.27 kg)  | Plastic Bottles |
| <b>PRESERVATIVE-FREE ORANGE SAUCE</b><br><ul style="list-style-type: none"> <li>Contains no preservatives and only 67.5mg of sodium per tablespoon.</li> <li>Adds authentic Asian flavor to your menu with labor-saving convenience, consistency and surefire crave appeal.</li> <li>Ready to use as a sauce, glaze or condiment for stir-fries, appetizers and more.</li> </ul>   | 01575     | 4 / 5 lb. (4 / 2.27 kg)        | Plastic Bottles |
| <b>OYSTER FLAVORED SAUCE</b><br><ul style="list-style-type: none"> <li>Add rich, savory Asian flavor to dipping sauces; simmering sauces for meat, poultry and vegetables; and dressings or stir-fries.</li> <li>Low in calories; zero fat. Ideal for lighter, more healthful dressings, sauces and dishes.</li> <li>Use in any preparation that calls for a deep, rich flavor and extra body.</li> </ul>    | 01538     | 6 / 5 lb. (6 / 2.27 kg)        | Plastic Bottles |
| <b>GLUTEN-FREE PRESERVATIVE-FREE OYSTER FLAVORED SAUCE (WITH NO ADDED MSG)</b><br><ul style="list-style-type: none"> <li>Enables chefs to offer a wider range of Asian and global menu items to customers with gluten-restricted diets.</li> <li>Add rich, savory Asian flavor to dipping sauces; simmering sauces for meat, poultry and vegetables; and dressings or stir-fries.</li> <li>Low in calories; zero fat and free of MSG. Ideal for lighter, more healthful dressings, sauces and dishes.</li> <li>Use in any preparation that calls for a deep, rich flavor and extra body.</li> </ul>  | 01562     | 6 / 5 lb. (6 / 2.27 kg)        | Plastic Bottles |

| Product  | Case Code | Pack                           | Container       |
|--|-----------|--------------------------------|-----------------|
| <b>PLUM SAUCE</b><br><ul style="list-style-type: none"> <li>A sweet and tangy condiment with the lively flavors of plums and ginger.</li> <li>Pairs perfectly with duck, roasted pork and spareribs, and can be served as a dipping sauce or used as a base to create signature sauces, dips, spreads and marinades.</li> <li>Use right from the bottle as a dipping sauce for finger foods and fried appetizers, such as wontons, prawns and egg rolls.</li> <li>Versatile—use both back- and front-of-house as a cooking sauce and condiment.</li> </ul>            | 01550     | 4 / 5 lb. 4 oz. (4 / 2.27 kg)  | Plastic Bottles |
| <b>PRESERVATIVE-FREE POKE SAUCE</b><br><ul style="list-style-type: none"> <li>A one-step sauce that takes the guesswork out of making popular poke bowls, salads and more.</li> <li>Made with Kikkoman Soy Sauce, Sriracha, Sesame Oil and select seasonings.</li> <li>Adds umami and a spicy kick to fish, veggies, meat and poultry.</li> <li>Preservative-free and packed with flavor, containing only 500mg sodium per tablespoon.</li> </ul>   | 01658     | 6 / 5 lb. 4 oz. (6 / 2.38 kg)  | Plastic Bottles |
| <b>PRESERVATIVE-FREE NON-GMO TOASTED SESAME OIL</b><br><ul style="list-style-type: none"> <li>Made from toasted sesame seeds for rich, full-bodied flavor.</li> <li>An essential flavor in Asian dishes; adds a nutty flavor to dressings, marinades and dips.</li> <li>Perfect as a finishing accent for stir-fries or soups.</li> <li>Non-GMO project verified.</li> <li>Preservative- and gluten-free and heart healthy.</li> </ul>    | 01702     | 4 / 1.25 qt. (4 / 1.18 L)      | Plastic Bottles |
| <b>SRIRACHA HOT CHILI SAUCE</b><br><ul style="list-style-type: none"> <li>A pasteurized, robust Southeast Asian-style hot sauce made from chilies lightly cured with vinegar, garlic, sugar and salt, with no artificial colors.</li> <li>Use as a tabletop condiment or cooking ingredient in any cuisine, Asian and beyond.</li> <li>Delicious right from the bottle to save labor, mixing and cleanup.</li> <li>Low in calories; ideal for lighter, more healthful sauces and menu items.</li> </ul>    | 01588     | 6 / 5 lb. 1 oz. (6 / 2.27 kg)  | Plastic Bottles |
| <b>STIR-FRY SAUCE</b><br><ul style="list-style-type: none"> <li>A perfectly balanced blend of Kikkoman Soy Sauce, sherry, garlic, oyster extract and authentic Asian seasonings.</li> <li>Pre-thickened and ready to use right from the bottle; it takes the guesswork out of stir-frying, saving time and labor, with consistent results every time.</li> <li>Adds authentic flavor to Asian menu items like fried rice and chow mein.</li> </ul>    | 02072     | 6 / 4 lb. 14 oz. (6 / 1.89 L)  | Plastic Bottles |
| <b>SUSHI SAUCE (UNAGI TARE)</b><br><ul style="list-style-type: none"> <li>A classic Japanese finishing sauce—perfect for all kinds of grilled foods and ideal as a condiment and dipping sauce.</li> <li>Ready to use, right from the bottle.</li> <li>Made with traditionally brewed Kikkoman Soy Sauce and sweet rice wine, pre-thickened to give foods an attractive sheen and a rich, sweet-savory flavor.</li> <li>Contains zero fat; ideal for lighter, more healthful sauces and menu items.</li> <li>Boosts flavor without the addition of MSG.</li> </ul>  | 01564     | 6 / 5 lb. 4 oz. (6 / 2.27 kg)  | Plastic Bottles |
|  | 01676     | 4 / 10 lb. 4 oz. (4 / 4.65 kg) | Plastic Bottles |

# BOWLS ARE BOOMING!

For any Asian-style bowl, the secret is the sauce—and Kikkoman is the source! Our foodservice sauces save labor and add authentic flavor. Use them right from the bottle or mix, match and add creative touches to make signature sauces and dressings of your own.

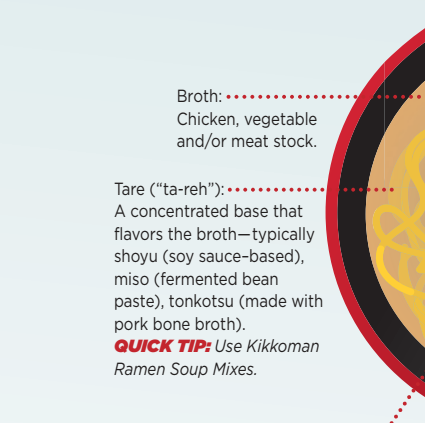


**POKE**

- Pronounced "po-KAY," it's a Hawaiian word that means "chunk."
- Cubes of raw ahi tuna, hamachi, salmon or other sashimi-grade fish; or use tofu or cooked shrimp.
- Dressing: Soy sauce, sesame oil and seasonings.

**QUICK TIP:** Use Kikkoman Poke Sauce.

Add-ons:  
Green onions, avocado, chopped macadamia nuts, seaweed and chili flakes.



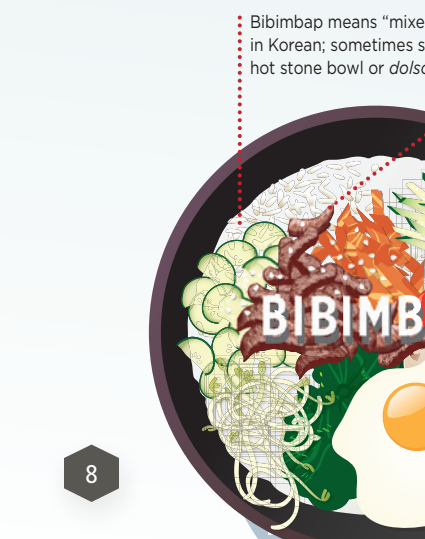
**RAMEN**

- Broth: Chicken, vegetable and/or meat stock.
- Tare ("ta-reh"): A concentrated base that flavors the broth—typically shoyu (soy sauce-based), miso (fermented bean paste), tonkotsu (made with pork bone broth).

**QUICK TIP:** Use Kikkoman Ramen Soup Mixes.

Noodles: Made with flour, salt, water and sodium carbonate—which adds a distinctive earthy aroma and flavor.

Add-ons:  
Cha siu pork or roasted pork belly, soy sauce egg, fish cake (kamaboko), seaweed (nori or wakame), bamboo shoots, scallions.



**BIBIMBAP**

- Bibimbap means "mixed-up rice" in Korean; sometimes served in a hot stone bowl or *dolsot*.
- Marinated beef or chicken.

**QUICK TIP:** Use Kikkoman Teriyaki Marinade & Sauce. Add Kikkoman Sriracha Hot Chili Sauce for a spicy kick.

- Veggies, including cucumber, spinach, bean sprouts, mushrooms, zucchini; also tofu.
- Put an egg on it!

## ASIAN SAUCES

| Product  | Case Code | Pack                             | Container       |
|--|-----------|----------------------------------|-----------------|
| <b>SWEET &amp; SOUR SAUCE</b><br>• Blended from Kikkoman Soy Sauce, pineapple concentrate, tomato purée and Asian seasonings.<br>• Adds tangy flavor appeal to all kinds of menu items, from finger foods and appetizers to entrées, salads and pizzas.<br>• Pre-thickened and ready to use right from the bottle.   | 04902     | 6 / 4 lb. 11 oz.<br>(6 / 1.89 L) | Plastic Bottles |
| <b>PRESERVATIVE-FREE LOW SODIUM GLUTEN-FREE SWEET &amp; SOUR SAUCE</b><br>• Pre-thickened and ready to use on pork, chicken, shrimp and more; great as a dipping sauce, too.<br>• Product contains 57% less sodium than Kikkoman's regular Sweet & Sour Sauce, without sacrificing flavor.<br>• Gluten-free and preservative-free.   | 01656     | 6 / 5 lb.<br>(6 / 2.27 kg)       | Plastic Bottles |
| <b>THAI STYLE CHILI SAUCE</b><br>• Perfect balance of fiery Thai chilies and garlic in a sweet and tangy sauce.<br>• Ready to serve as a dipping sauce for grilled foods and appetizers—from satay to crispy egg rolls. Can be added to dressings, marinades and stir-fries for a sweet-spicy kick.<br>• Authentic flavor; bright, appetizing appearance; consistent performance; and Kikkoman quality every time. | 01546     | 4 / 5 lb. 4 oz.<br>(4 / 2.27 kg) | Plastic Bottles |
| <b>WASABI SAUCE</b><br>• Use as a creamy, spicy spread with the consistency of mayo, for sandwiches, burgers and more.<br>• Delicious with vegetables, steaks, chicken and seafood, and in dips and salad dressings.<br>• Pasteurized and produced in the USA; made to the highest standards of quality that consumers have come to expect from Kikkoman.  | 00719     | 12 / 25 oz.<br>(12 / 709 g)      | Plastic Bottles |

## BREADINGS & COATINGS

| Product  | Case Code     | Pack   | Container             |
|--|---------------|--|-----------------------|
| <b>JAPANESE STYLE TEMPURA BATTER MIX</b><br>• Outstanding crispy, lacy texture specially formulated to resist sogginess.<br>• Light flavor, tempting crunch, outstanding appearance and delicate flavor make it an ideal coating for all kinds of fried foods, from value-added appetizers to desserts.<br>• Easy to use—just add water; no need to purchase, measure or mix multiple ingredients.   | 05020         | 6 / 5 lb.<br>(6 / 2.27 kg)                         | Foil Bags             |
| <b>PANKO JAPANESE STYLE TOASTED BREAD CRUMBS</b><br>• The premium all-purpose breading for baked or fried appetizers, entrées and desserts.<br>• Rough texture and larger crumb size make a crispier coating than ordinary bread crumbs.<br>• Available toasted for a golden-brown color; contains zero grams trans fat.<br>• Crumbs are less dense, so they absorb less fat, cook cleaner and "eat lighter" than ordinary bread crumbs, and retain their crispiness longer, even after lengthy holding. | 05000 / 05010 | 6 / 2.5 lb.<br>(6 / 1.13 kg) / 25 lb.<br>(11.3 kg) | Foil Bags / Paper Bag |

| Product   | Case Code | Pack                         | Container           |
|---|-----------|------------------------------|---------------------|
| <b>PANKO JAPANESE STYLE UNTOASTED BREAD CRUMBS</b><br>• Available untoasted for a lighter color; contains zero grams trans fat.<br>• The premium all-purpose breading for baked or fried appetizers, entrées and desserts.<br>• Rough texture and larger crumb size make a crispier coating than ordinary bread crumbs.   | 05015     | 25 lb.<br>(11.3 kg)          | Paper Bag           |
| <b>GLUTEN-FREE PANKO STYLE COATING</b><br>• Creates an extra-crisp coating that browns quickly, delivering a professional finish to fried and baked items.<br>• Certified gluten-free—made from rice flour, pea protein and dextrose, with 3 grams of protein per serving; also free of soy, egg and nuts.<br>• Same crunchy texture as our regular Panko; stays light and crispy even after long hold times. | 05033     | 6 / 2.5 lb.<br>(6 / 1.14 kg) | Aluminized Film Bag |

## RICE WINES & VINEGARS

| Product  | Case Code     | Pack  | Container                   |
|--|---------------|---|-----------------------------|
| <b>SALTED MIRIN</b><br>• Made from sake (Japanese rice wine) and other select ingredients to add an authentic flavor to scratch-made teriyaki sauce as well as in dressings, glazes, sauces, soups and stews.<br>• A cornerstone of Japanese cuisine and a versatile ingredient in Western cooking.<br>• Use whenever a sweet-savory taste with a mild rice-wine flavor and aroma is desired.  | 05960         | 5 gallon<br>(18.9 L)                            | Plastic Cube                |
| <b>KOTTERI MIRIN</b><br>• A premium seasoning and sweetening ingredient that adds complex flavor and an appetizing glazed appearance to a variety of foods, from teriyaki and other Japanese specialties to salads, sauces, soups, appetizers and entrées of all kinds.<br>• Works in any application that calls for a touch of sweetness with just a hint of tangy fermented flavor.<br>• Clean flavor and light color go perfectly with a wide variety of ingredients without masking or overpowering them.<br>• Zero fat; ideal for lighter, more healthful dressings, sauces and menu items. | 02094 / 02093 | 5 gallon<br>(18.9 L) / 6 / ½ gallon<br>(1.89 L) | Cube Pack / Plastic Bottles |
| <b>RICE VINEGAR</b><br>• Use in popular Asian applications like sushi rice and dressing. Also ideal for Latin, Mediterranean or mainstream American foods.<br>• Has a mild, clean flavor and light color that won't mask or overpower other ingredients.<br>• Contains no sodium, calories, fat or artificial ingredients. Ideal for lighter, more healthful dressings, sauces and menu items.   | 02020         | 4 / 1 gallon<br>(36.10 lb.)                     | Plastic Bottles             |
| <b>SUSHI VINEGAR</b><br>• A premium, ultra-versatile vinegar, brewed in the USA and specially seasoned for making sushi rice.<br>• Use in any application that calls for a touch of acidity—dressings, marinades or wherever you would use other vinegars, lemon juice or lime juice.<br>• Clean flavor and light color go perfectly with a wide variety of ingredients, without masking or overpowering them.<br>• Zero fat; ideal for lighter, more healthful dressings, sauces and menu items.  | 02096         | 5 gallon<br>(18.9 L)                            | Cube Pack                   |



### BEET POKE WITH SESAME-PANKO SHRIMP BALLS

Chef Alex Seidel

Featuring Kikkoman Preservative-Free Poke Sauce, Gluten-Free Panko Style Coating, Gluten-Free Tamari Soy Sauce, Sesame Oil and Sriracha Hot Chili Sauce

## SOUP BASES

| Product  | Case Code | Pack                         | Container          |
|--|-----------|------------------------------|--------------------|
| <b>MEMMI NOODLE SOUP BASE</b>  | 02059     | 6 / ½ gallon<br>(6 / 1.89 L) | Plastic<br>Bottles |
| <ul style="list-style-type: none"> <li>• A concentrated stock made with real bonito extract and traditionally brewed Kikkoman Soy Sauce.</li> <li>• Saves time and labor; no need to spend hours making, straining and chilling stock.</li> <li>• Adds the traditional flavor of Japanese noodle soups in an instant; brings a touch of sweetness and a rounder flavor profile to fillings, soups and sauces.</li> </ul> |           |                              |                    |



### RAMEN SOUP MIXES

- Ramen broth takes up to 24 hours to make from scratch; our easy-to-use, labor-saving mixes make ramen easy: just add soy sauce and boiling water.
- Versatile broth bases can be used for ramen or other noodle dishes and soups.
- Easy broth solution with four authentic and distinctive flavor profiles.
- Shelf stable; store at ambient temperature and refrigerate after opening so you can use just what you need.



| Product   | Case Code | Pack                      | Container         |
|---|-----------|---------------------------|-------------------|
| <b>TONKOTSU RAMEN SOUP MIX</b>  | 01621     | 4 / 2.2 lb.<br>(4 / 1 kg) | Stand-Up<br>Pouch |
| <ul style="list-style-type: none"> <li>• A rich, creamy broth made with USDA-certified pork and chicken.</li> </ul>   |           |                           |                   |
| <b>TONKOTSU RAMEN SOUP MIX (GREEN LABEL)</b>  | 01620     | 4 / 2.2 lb.<br>(4 / 1 kg) | Stand-Up<br>Pouch |
| <ul style="list-style-type: none"> <li>• A rich, creamy broth made with USDA-certified pork and chicken, with no added MSG.</li> </ul>  |           |                           |                   |
| <b>SHOYU RAMEN SOUP MIX (GREEN LABEL)</b>   | 01690     | 4 / 2.2 lb.<br>(4 / 1 kg) | Stand-Up<br>Pouch |
| <ul style="list-style-type: none"> <li>• Traditionally brewed Kikkoman Soy Sauce and chicken broth create Tokyo-style ramen, with no added MSG.</li> </ul>                            |           |                           |                   |
| <b>MISO RAMEN SOUP MIX (GREEN LABEL)</b>  | 01691     | 4 / 2.2 lb.<br>(4 / 1 kg) | Stand-Up<br>Pouch |
| <ul style="list-style-type: none"> <li>• This lighter, vegetarian alternative to pork/chicken broth has less fat and plenty of full-bodied miso flavor, with no added MSG.</li> </ul> |           |                           |                   |

## PEARL® ORGANIC SOYMILK

### PEARL® ORGANIC SMART SOYMILK

- Meets the FDA's proposed guidelines for a gluten-free declaration.
- Meets the USDA's guidelines for fluid milk substitutions in school nutrition programs.
- Made with whole organic soybeans; richer in nutrients and lower in calories and fat than regular milk. Its smooth texture and creamy taste will satisfy even the pickiest kids.
- Vegan; cholesterol-free; lactose-free; lower in calories and fat than whole milk; an excellent source of vitamins A and D and folate; high in protein.
- Convenient and shelf-stable: available in aseptic cartons to keep the product fresh without refrigeration.
- Increased protein: an 8 ounce serving provides at least 8 grams of soy protein—nearly one-third the daily requirement in a heart-healthy diet.
- Increased values for nutrients, such as calcium, potassium, magnesium, riboflavin and vitamin B12.



| Product  | Case Code | Pack                            | Container         |
|--|-----------|---------------------------------|-------------------|
| <b>PEARL® ORGANIC SOYMILK SMART ORIGINAL</b>       | 06183     | 24 / 8 fl. oz.<br>(24 / 240 ml) | Aseptic<br>Carton |
| <b>PEARL® ORGANIC SOYMILK SMART CREAMY VANILLA</b> | 06184     | 24 / 8 fl. oz.<br>(24 / 240 ml) | Aseptic<br>Carton |
| <b>PEARL® ORGANIC SOYMILK SMART CHOCOLATE</b>      | 06185     | 24 / 8 fl. oz.<br>(24 / 240 ml) | Aseptic<br>Carton |

### PEARL® ORGANIC SOYMILK

- Made with whole organic soybeans; vegan; cholesterol-free; lactose-free; lower in calories and fat than whole milk; an excellent source of vitamins A and D and folate.
- Each 8-ounce serving of Pearl provides at least 6 grams of soy protein, or nearly one-quarter the daily requirement in a heart-healthy diet.
- Delicious as a stand-alone beverage and in blended drinks, or use as an ingredient to add rich creaminess to soups, sauces and desserts.



| Product                                      | Case Code | Pack                             | Container         |
|--|-----------|----------------------------------|-------------------|
| <b>PEARL® ORGANIC SOYMILK ORIGINAL</b>       | 06136     | 12 / 32 fl. oz.<br>(12 / 946 ml) | Aseptic<br>Carton |
| <b>PEARL® ORGANIC SOYMILK CREAMY VANILLA</b> | 06140     | 12 / 32 fl. oz.<br>(12 / 946 ml) | Aseptic<br>Carton |
| <b>PEARL® ORGANIC SOYMILK CHOCOLATE</b>      | 06152     | 12 / 32 fl. oz.<br>(12 / 946 ml) | Aseptic<br>Carton |
| <b>PEARL® ORGANIC SOYMILK GREEN TEA</b>      | 06144     | 12 / 32 fl. oz.<br>(12 / 946 ml) | Aseptic<br>Carton |
|  | 06186     | 24 / 8 fl. oz.<br>(24 / 240 ml)  | Aseptic<br>Carton |
| <b>PEARL® ORGANIC SOYMILK COFFEE</b>         | 06160     | 12 / 32 fl. oz.<br>(12 / 946 ml) | Aseptic<br>Carton |
|  | 06187     | 24 / 8 fl. oz.<br>(24 / 240 ml)  | Aseptic<br>Carton |
| <b>PEARL® ORGANIC SOYMILK UNSWEETENED</b>    | 06156     | 12 / 32 fl. oz.<br>(12 / 946 ml) | Aseptic<br>Carton |

## TO GO PACKETS

### TO-GO PACKETS

- The same great sauces you rely on back-of-house, now in convenient packets.
- Enhance all your takeout items, from Asian specialties to burgers, nuggets, sandwiches and salads.
- Eliminate measuring and portioning, reduce waste and simplify condiment station and packaging station management.

| Product  | Case Code | Pack                          | Container                             |
|--|-----------|-------------------------------|---------------------------------------|
| <b>SOY SAUCE</b>                                       | 00278     | 500 / 6 ml<br>(500 / 0.2 oz.) | Aluminized<br>Plastic Film<br>Packets |
| <b>PRESERVATIVE-FREE SOY SAUCE</b>                     | 00265     | 200 / 6 ml<br>(200 / 0.2 oz.) | Aluminized<br>Plastic Film<br>Packets |
|  | 00241     | 500 / 6 ml<br>(500 / 0.2 oz.) | Aluminized<br>Plastic Film<br>Packets |
| <b>LESS SODIUM PRESERVATIVE-FREE SOY SAUCE</b>         | 00120     | 200 / 6 ml<br>(200 / 0.2 oz.) | Aluminized<br>Plastic Film<br>Packets |
|  | 00116     | 500 / 6 ml<br>(500 / 0.2 oz.) | Aluminized<br>Plastic Film<br>Packets |
| <b>PRESERVATIVE-FREE GLUTEN-FREE TAMARI SOY SAUCE</b>  | 00129     | 200 / 6 ml<br>(200 / 0.2 oz.) | Aluminized<br>Plastic Film<br>Packets |
| <b>PONZU CITRUS SEASONED DRESSING &amp; SAUCE</b>      | 02083     | 500 / 6 ml<br>(500 / 0.2 oz.) | Plastic<br>Packets                    |
| <b>LIME PONZU CITRUS SEASONED DRESSING &amp; SAUCE</b> | 02306     | 500 / 6 ml<br>(500 / 0.2 oz.) | Plastic<br>Packets                    |
| <b>TERIYAKI MARINADE &amp; SAUCE</b>                   | 01066     | 200 / 6 ml<br>(200 / 0.2 oz.) | Aluminized<br>Plastic Film<br>Packets |
| <b>THAI STYLE CHILI SAUCE</b>                          | 01566     | 300 / 1 oz.<br>(300 / 28 g)   | Plastic<br>packets                    |

ORANGE CHICKEN  
WITH RICE NOODLES  
Featuring Kikkoman Preservative-Free Orange Sauce





**FRONT COVER:  
TERIYAKI SALMON BOWL**

Chef Erica Holland Toll  
The Stanford Flavor Lab, Stanford University

*Featuring Kikkoman Teriyaki Marinade & Sauce,  
Soy Sauce and Sriracha Hot Chili Sauce*



**Visit us at**  
**[www.KikkomanUSA.com/foodservice](http://www.KikkomanUSA.com/foodservice)**  
Kikkoman Sales USA, Inc.  
50 California Street, Suite 3600  
San Francisco, CA 94111



© 2018 Kikkoman Sales USA, Inc.  
**KIKKOMAN** is a registered trademark of  
KIKKOMAN CORPORATION.

| <b>PRODUCT CHART</b>  |       | Case Code | Kosher Certified | Non-GMO Project Verified | Organic | Preservative-Free | Reduced Sodium | Certified Gluten-Free | Made in the USA |
|---|-------|-----------|------------------|--------------------------|---------|-------------------|----------------|-----------------------|-----------------|
| <b>SOY SAUCES</b>   |       |           |                  |                          |         |                   |                |                       |                 |
| Soy Sauce   | 00150 | ●         |                  |                          |         |                   |                |                       | ●               |
| Less Sodium Soy Sauce   | 00130 | ●         |                  |                          |         |                   | ●              |                       | ●               |
| Preservative-Free Soy Sauce   | 00265 | ●         |                  |                          |         | ●                 |                |                       | ●               |
| Less Sodium Preservative-Free Soy Sauce                                 | 00120 | ●         |                  |                          |         | ●                 | ●              |                       | ●               |
| Tamari Soy Sauce  | 00850 |           |                  |                          |         | ●                 |                |                       |                 |
| Preservative-Free Gluten-Free Tamari Soy Sauce                          | 00158 | ●         | ●                |                          |         | ●                 |                | ●                     | ●               |
| Preservative-Free Less Sodium Gluten-Free Tamari Soy Sauce              | 00155 | ●         | ●                |                          |         | ●                 | ●              | ●                     | ●               |
| Ponzu Citrus Seasoned Dressing & Sauce                                  | 02084 |           |                  |                          |         |                   |                |                       | ●               |
| Lime Ponzu Citrus Seasoned Dressing & Sauce                             | 02305 |           |                  |                          |         |                   |                |                       | ●               |
| <b>TERIYAKI SAUCE PRODUCTS</b>  |       |           |                  |                          |         |                   |                |                       |                 |
| Teriyaki Marinade & Sauce   | 01042 | ●         |                  |                          |         |                   |                |                       | ●               |
| Less Sodium Teriyaki Marinade & Sauce                                   | 01046 | ●         |                  |                          |         |                   | ●              |                       | ●               |
| Preservative-Free Less Sodium Gluten-Free Teriyaki Marinade & Sauce     | 01045 | ●         |                  |                          |         | ●                 | ●              | ●                     | ●               |
| Teriyaki Glaze  | 04910 | ●         |                  |                          |         |                   |                |                       | ●               |
| Preservative-Free Less Sodium Teriyaki Glaze                            | 01657 | ●         |                  |                          |         | ●                 | ●              |                       | ●               |
| Teriyaki Baste & Glaze  | 01150 |           |                  |                          |         |                   |                |                       | ●               |
| Teriyaki Baste & Glaze with Honey & Pineapple                           | 01187 | ●         |                  |                          |         |                   |                |                       | ●               |
| <b>ASIAN SAUCES</b>   |       |           |                  |                          |         |                   |                |                       |                 |
| Hoisin Sauce  | 01542 |           |                  |                          |         |                   |                |                       | ●               |
| Katsu Sauce   | 02154 |           |                  |                          |         |                   |                |                       | ●               |
| Orange Sauce  | 01576 | ●         |                  |                          |         |                   |                |                       | ●               |
| Preservative-Free Orange Sauce  | 01575 | ●         |                  |                          |         | ●                 |                |                       | ●               |
| Oyster Flavored Sauce   | 01538 |           |                  |                          |         |                   |                |                       | ●               |
| Gluten-Free Preservative-Free Oyster Flavored Sauce (with no added MSG) | 01562 |           |                  |                          |         | ●                 |                | ●                     | ●               |
| Plum Sauce  | 01550 |           |                  |                          |         |                   |                |                       |                 |
| Preservative-Free Poke Sauce  | 01658 | ●         |                  |                          |         | ●                 |                |                       | ●               |
| Preservative-Free Non-GMO Toasted Sesame Oil                            | 01702 | ●         | ●                |                          |         | ●                 |                |                       |                 |
| Sriracha Hot Chili Sauce  | 01588 | ●         |                  |                          |         |                   |                |                       | ●               |
| Stir-Fry Sauce  | 02072 |           |                  |                          |         |                   |                |                       | ●               |
| Sushi Sauce (Unagi Tare)  | 01564 | ●         |                  |                          |         |                   |                |                       | ●               |
| Sweet & Sour Sauce  | 04902 |           |                  |                          |         |                   |                |                       | ●               |
| Preservative-Free Low Sodium Gluten-Free Sweet & Sour Sauce             | 01656 | ●         |                  |                          |         | ●                 | ●              | ●                     | ●               |
| Thai Style Chili Sauce  | 01546 |           |                  |                          |         |                   |                |                       | ●               |
| Wasabi Sauce  | 00719 | ●         |                  |                          |         |                   |                |                       | ●               |
| <b>COATINGS &amp; BREADINGS</b>   |       |           |                  |                          |         |                   |                |                       |                 |
| Japanese Style Tempura Batter Mix                                       | 05020 | ●         |                  |                          |         |                   |                |                       | ●               |
| Panko Japanese Style Toasted Bread Crumbs                               | 05000 | ●         |                  |                          |         |                   |                |                       | ●               |
| Panko Japanese Style Untoasted Bread Crumbs                             | 05015 | ●         |                  |                          |         |                   |                |                       | ●               |
| Gluten-Free Panko-Style Coating   | 05033 | ●         |                  |                          |         |                   |                | ●                     |                 |
| <b>RICE WINES &amp; VINEGARS</b>  |       |           |                  |                          |         |                   |                |                       |                 |
| Salted Mirin  | 05960 | ●         |                  |                          |         |                   |                |                       | ●               |
| Kotteri Mirin   | 02094 |           |                  |                          |         |                   |                |                       | ●               |
| Rice Vinegar  | 02020 | ●         |                  |                          |         |                   |                |                       | ●               |
| Sushi Vinegar   | 02096 |           |                  |                          |         |                   |                |                       | ●               |
| <b>SOUP BASES</b>   |       |           |                  |                          |         |                   |                |                       |                 |
| Memmi Noodle Soup Base  | 02059 |           |                  |                          |         |                   |                |                       | ●               |
| Tonkotsu Ramen Soup Mix   | 01621 |           |                  |                          |         |                   |                |                       | ●               |
| Tonkotsu Ramen Soup Mix (Green Label)                                   | 01620 |           |                  |                          |         |                   |                |                       | ●               |
| Shoyu Ramen Soup Mix (Green Label)                                      | 01690 |           |                  |                          |         |                   |                |                       | ●               |
| Miso Ramen Soup Mix (Green Label)                                       | 01691 |           |                  |                          |         |                   |                |                       | ●               |
| <b>PEARL® ORGANIC SOYMILK</b>   |       |           |                  |                          |         |                   |                |                       |                 |
| PEARL® Organic Soymilk Smart Original                                   | 06183 | ●         |                  | ●                        | ●       |                   |                | ●                     | ●               |
| PEARL® Organic Soymilk Smart Creamy Vanilla                             | 06184 | ●         |                  | ●                        | ●       |                   |                | ●                     | ●               |
| PEARL® Organic Soymilk Smart Chocolate                                  | 06185 | ●         |                  | ●                        | ●       |                   |                | ●                     | ●               |
| PEARL® Organic Soymilk Original   | 06136 | ●         |                  | ●                        | ●       |                   |                |                       | ●               |
| PEARL® Organic Soymilk Creamy Vanilla                                   | 06140 | ●         |                  | ●                        | ●       |                   |                |                       | ●               |
| PEARL® Organic Soymilk Chocolate  | 06152 | ●         |                  | ●                        | ●       |                   |                |                       | ●               |
| PEARL® Organic Soymilk Green Tea  | 06144 | ●         |                  | ●                        | ●       |                   |                |                       | ●               |
| PEARL® Organic Soymilk Coffee   | 06160 | ●         |                  | ●                        | ●       |                   |                |                       | ●               |
| PEARL® Organic Soymilk Unsweetened                                      | 06156 | ●         |                  | ●                        | ●       |                   |                |                       | ●               |